

News You Can Use *from*



THE FEDERAL GROUP

*The Federal Group is a contract manufacturing company:
Specializing in the sale of client designed, custom mechanical components and assemblies
Providing a strategic link between domestic assembly manufacturers and low cost
overseas component suppliers.*

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Audio & Video Links

Audio Link-Billionaire investor Wilbur Ross has some very interesting things to say about opportunity, during good times and bad. Listen to his interview with National Public Radio. [Wilbur Ross: Finding His Calling](#)

Video Link-Coming soon!

Quick Links

[Our Web Site](#)

Greetings!

If the ups and downs of the United States stock market have you concerned, maybe some of this months articles will relieve your anxiety.

In our business, our global outreach has us continually researching and "building bridges" with other countries. We hope our findings will provide food for thought and inspire ideas to assist in your business planning.



Best Wishes,

[Robert Levy](#)
CEO
[The Federal Group](#)

Signs of the Times

Ukraine has become one of Europe's fastest-growing IT outsourcing hubs



Written by Newsmaker

For those familiar with its dysfunctional politics and its bureaucratic and opaque business environment, it seems a wonder that anything works at all in Ukraine. Yet despite the lack of progress in these key spheres since the 2004 Orange Revolution, green shoots have become evident: the IMF was obliged to raise its forecast for 2006 GDP growth from 2.5% to 6%, and foreign investment has been picking up.

[Read more click here](#)

New Developments

India-An Opportunity For Global Sourcing and Assembly Services

We are pleased to announce that TFG has forged a strategic partnership in India to tap into this source of high value goods and make them available to our USA manufacturing clients.



With global manufacturing giants setting up companies in India, their presence has given birth to a big growth in ancillary industries to support them. As a result, India has now emerged as a major market for outsourcing of components and assemblies as well.

The Indian industry has made a paradigm shift from being dependent solely on domestic markets to a key player in the era of globalization.



TFG provides your critical link to India:

- Assembly and packaging services

- Evaluation of Indian suppliers
- Development and source approval
- On-site process auditing
- Design /Process /Cost improvement
- Project management
- Supply chain and logistics management
- Quality assurance and inspection

Building Relationships...Building Relationships...Building Relationships

By [Brandon Risch](#)



Upon my arrival at The Federal Group one thing became very clear to me. The Federal Group is all about building relationships with our customers and suppliers. I would hear, "building relationships", being communicated in every meeting, not only in the words, but I could see that everyone truly meant it. I knew I was in the right place.

Below is a question and answer series from the Best Selling Business Author, Charles H. Green. I believe that the only relationship that will ever truly flourish, is a relationship based on trust, in life and in business. This question and answer sequence captures the theory of Truth-Based Selling. Enjoy...

<http://www.leighbureau.com/speakers/CGreen/essays/Q&A.pdf>

The Federal Group Company News



Meet [Jack H. Corley, Jr.](#)
Operations Manager

The Federal Group is pleased to introduce Jack Corley. He became part of The Federal Group last spring and serves as Operations Manager. As Operations Manager, Jack will be responsible for the day to day functions of our organization with a special focus on marketing and sales.

Prior to joining The Federal Group, Jack worked 25 years with an automotive component supplier in Clarkston, Michigan. His experience there covered the manufacturing spectrum from Molding Press Operator to Draftsman (1 year), Purchasing Agent (7 years) to Manufacturing Manager (6 years) and finally as Sales manager for his last 11 years.

During his tenure Jack was part of a small strategic group that grew the company from a small, job shop with 1/2 million dollars in sales to a corporation of over \$68 million.

We are excited about the opportunity to tap that experience and put it to use in achieving the goals we have for the Federal Group.

Jack is a long time Michigan resident, graduating from Rochester High School and bachelor's degree in business from Oakland University.

TFG Has Moved Up!

Change and growth continue to impact the operations at The Federal Group. During the first week of September, TFG relocated our offices from Oak Park, Michigan to neighboring Southfield.



The new offices reflect our success and commitment to the future. Please make note of our new address.

Office Location/Package Delivery:

25200 Telegraph Road Suite 415 Southfield, MI. 48034

Mailing Address: PO Box 3580 Southfield, MI. 48037

Shipping & Receiving: 12750 Northend Oak Park, MI. 48237

Phone: 248.352.4973 or 800.759.2658

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THE FEDERAL GROUP

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